

Mission

Our mission is to be the superior supplier of Telecommunications Network Services with an absolute commitment to achieving our client's goals and objectives with the utmost integrity and quality.

History

Established in 1971, Pyramid Brokerage Co., our firm's parent company, remains the largest full service Commercial Real Estate provider in upstate New York. Pyramid Network Services entered the telecommunications industry in 1996, in response to the telecommunication industry's demand for a performance oriented provider with turnkey capabilities. With our extensive background in commercial real estate and land development, Pyramid has quietly emerged as one of the nation's leading wireless telecommunication consulting firms. Our services, which can be retained separately or in a turnkey function include: RF engineering, site acquisition, zoning and permitting, program management, collocation management, property management, technical services, general contracting and construction management services.





Site Acquisition Zoning & Permitting — our forte

Having served the wireless industry for almost a decade and with more than 20 years experience in the land development industry, Pyramid's aggressive and highly creative approach to this phase of site development has produced exceptional results. Pyramid has the proven ability to:

- Create detailed and accurate site candidate reports within our client's stipulated timeframe.
- Efficiently close on all leases honoring the terms and conditions acceptable to the client.
- Verify Preliminary Title Reports.
- Review applicable zoning requirements.
- Efficiently record all applicable documents with jurisdictions.
- Lease reviews, concents, and amendments.

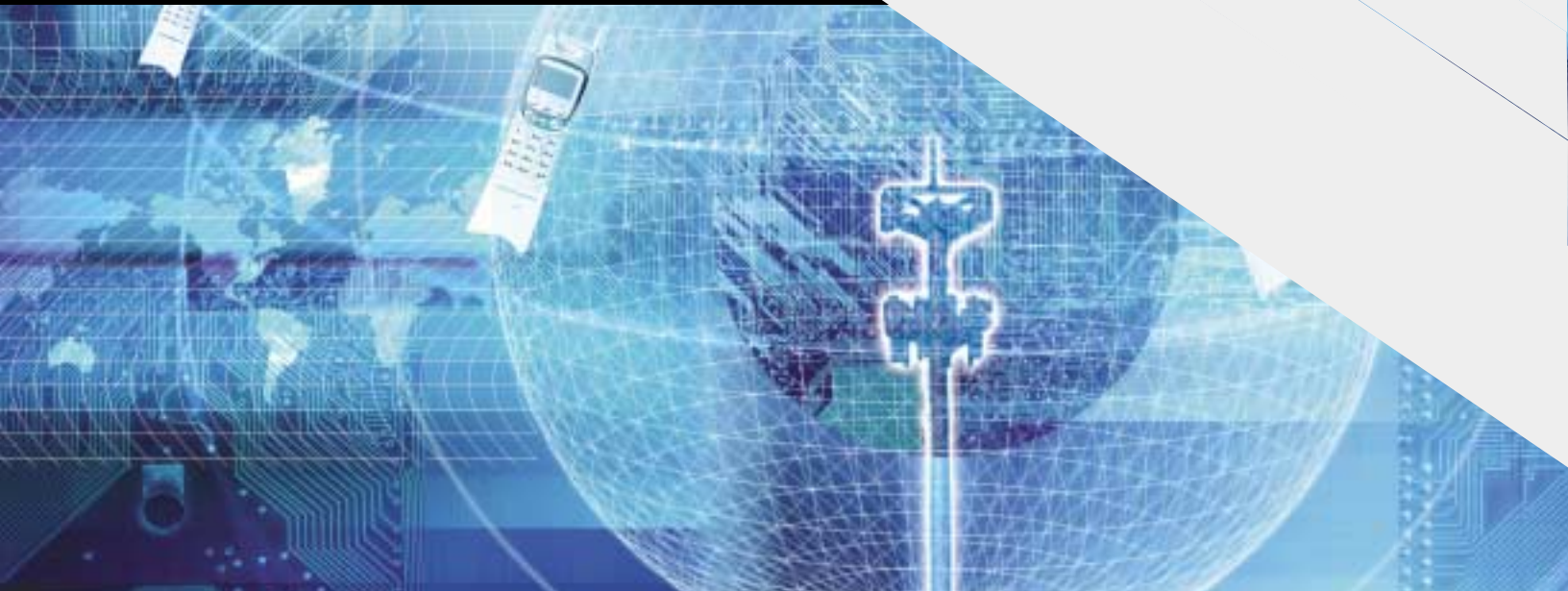
Collocation Management — our knowledge

Pyramid can handle all aspects of collocation of third-party carriers onto client's sites. Our employees can be retained as full time 'in-house' members of your staff and are trained to take your site the from application to NTP. Services include obtaining additional ground space and amending ground leases.

Project Management — our expertise

Pyramid assigns only our most experienced team members to plan, manage and implement site development. This layer of management can serve the client potentially in two roles: as a direct supervisor of Pyramid sites and in a supervisory capacity for multiple firms, acting as an in-house project of manager, tracking and relaying information to our client. Our project management staff will follow your site from acquisition through to the end of construction so you'll be confident someone is there to ensure timelines and budgets are met. All of our project managers have launch experience from working with, and for, wireless carriers and their various divisions and are cross trained to understand all facets of development including acquisition, zoning, and construction.





General Contracting — *our specialty*

Pyramid performs equipment, antenna and line installations as well as site construction at all types of wireless sites, whether it is a raw land ground build, existing tower modification, or rooftop facility. We maintain an active safety and quality assurance program; we are OSHA compliant and have an outstanding EMR rating. Additionally, Pyramid assigns an independent Quality Auditor to each job that reports directly to the Vice President to assure that our end product is delivered to the client free of errors.

- Pyramid is a Licensed GC.
- We employ only experienced Management and Field Techs.
- All of our jobs are built with superb attention to Detail and Quality.
- We provide warehousing facilities.

Construction Management — *our proficiency*

Our team of experienced and proven Construction Managers oversees all aspects of construction from the initial constructability review to final documentation turnover by the General Contractor.

- Pyramid's Construction Managers are reliable, professional and knowledgeable, having an average of four years experience in the industry.





Pyramid employs a highly trained installation force that understands the importance of professionalism and meeting client deadlines. Our in-house field technicians can provide the following services:

- BTS Installation
 - » 3G Upgrades/Hotslides.
 - » BTS Upgrades and installation of software loads.
 - » Install new and relocate in-service routers, hubs.
 - » Equipment Expansions, Cabling, Swap-outs, and Radio Additions.
 - » Install, upgrade and maintain Power Systems (AC&DC), batteries rectifiers, and cabling.
 - » Perform scheduled maintenance on cell sites and peripherals
- Field Support Services
 - » BTS Removal and Site Restoration.
 - » Antenna Alignments, Sweep Testing, Path Alignments.
 - » Complete BTS decommissioning.
 - » Install in-building wireless infrastructure.
 - » Conduct comprehensive Site Surveys, "Tower Mapping", and quality audits.
 - » Provide checklist and digital photos.
 - » Ground Resistivity Testing.





"from search ring to telephone ring"

Pyramid's wealth of experience gives us the capability to provide our clients with a turnkey buildout from the issuance of the search ring to the time the site is operational. All of our services may be bundled in a "Ring to Ring" turn-key arrangement, or selected as independent "menu-type" services. We will always tailor our services to fit our client's goals and objectives.



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In a turnkey scenario Pyramid places our Construction Manager on the site from the issuance of the search ring to conduct an initial constructability review to avoid wasting time on the front-end of a build.

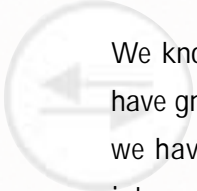
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To expedite our speed to market, we keep all Site Acquisition and Zoning personnel on each site as the liaison to interface with the client and landlord throughout the entire development process.

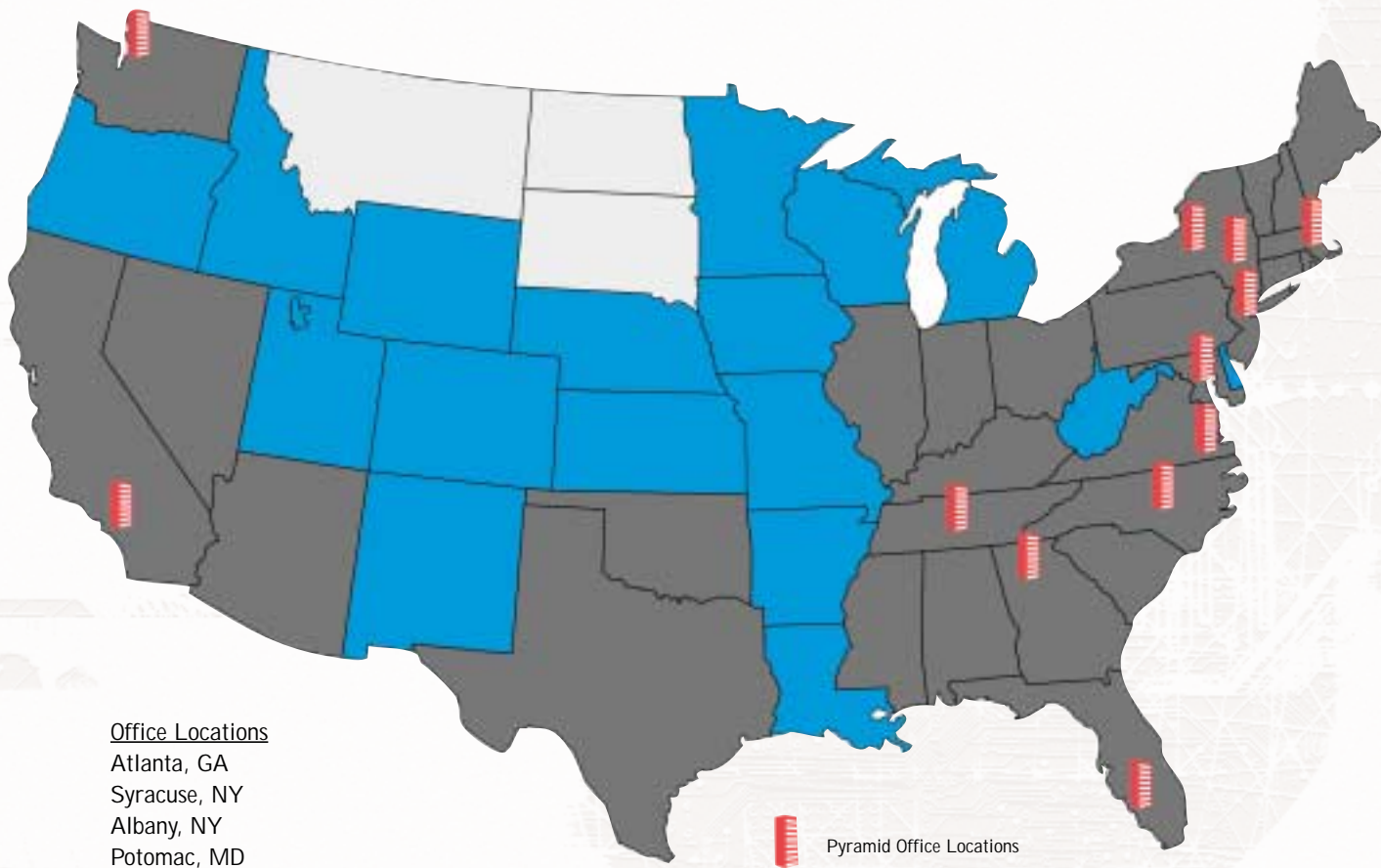
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Finally, to eliminate conflicts such as scheduling that exists when multiple companies are working on the same site, we assign one Project Manager to our turnkey sites so that there is a single point of contact who answers to all facets of the site's development.





We know that our clients place a high value on retaining consultants with local experience, thus we have grown our business to ensure that our employees are experts in their respective markets. To date, we have performed work in 28 states and we have the flexibility and willingness to successfully integrate satellite offices to fulfill our client's needs.



- Office Locations
 Atlanta, GA
 Syracuse, NY
 Albany, NY
 Potomac, MD
 Nashville, TN
 Raleigh, NC
 Norfolk, VA
 Ventura, CA
 Seattle, WA
 Boston, MA
 Jupiter, FL
 Weehawken, NJ

-  Pyramid Office Locations
-  Current Markets
-  Future Markets





Our Philosophy — client commitment

Pyramid knows that the client is only truly served when our performance exceeds the expectations of our client.

The experience and support of Pyramid's management combined with the extensive training of our agents make our site development team a leader in telecommunications consulting. Our strength as a company is a result of our management and staff's tireless desire to improve on the quality of our service and create improved solutions for our clients. Some of our strengths are identified below:

Work Ethic

Pyramid has long instilled a work ethic in our staff that seeks to separate us from our competitors. Our internal project management meetings begin at 6:00 am sharp. Here our agents and employees report their daily tasks to managers and express action items for the upcoming week. We maintain this level of intensity throughout the entire project, adopting the attitude that Pyramid's staff will be the first to arrive, and the last to leave. Our past clients often remark at the tenacity upon which our people seek to meet milestones, which we continue to use as source of pride and motivation. We only seek to hire competitive, honest, self-assured and humble individuals who recognize that our collective reputations are only as good as our next milestone.

Reputation

Pyramid's reputation is a result of our rigorous work ethic. Client care has been our corporate focus from the beginning, and our commitment to their needs has resulted in impressive partnerships. Our clients have routinely felt comfortable referring us to other markets, and have never removed Pyramid from a project. In fact, because of our reputation as a 'fix-all' solution, Pyramid's staff has often been called in as a substitute for competing firms who fell short of expectations.

Leadership

Leadership is vital to the success of a project. Pyramid realizes that our clients are entrusting us with an awesome responsibility so we enable our management to make informed decisions to keep the project moving. Pyramid promotes the most qualified individuals from within; those who have the ability to motivate our team and continually raise the bar of excellence.

